SI No	Section	RFP Clause	Clause / Technical Specification	Bidder's Query	BANK'S RESPONSE
1	C - Page 12	Delivery & Installation (1.2 &1.3)	Delivery of all All-In-One Desktop Computers should be within 6 weeks from the date of acceptance of the Purchase Order (or) 8 weeks form the date of issue of purchase order, whichever is earlier. Please note that no extra charges will be paid for those locations where road permit is required. Vendor has to arrange for road permit, E-way bill at his own cost. It will be the sole responsibility of the vendor to submit any form required for release of shipment from the check post. The selected bidder should ensure installation of the delivered Hardware & Software and complete all the works specified in the Scope of Work at the bank branch/office within 3 weeks from the date of delivery of all the materials for each	therefore request a combined project	Amendmend has been made (addendum item no.1)
2	C - Page 12	Delivery & Installation (1.7)	Installation of the hardware will be deemed as complete only when the same is accepted by the Bank in accordance with the Terms & Conditions of this Tender.	1.As requested above we request the Bank to combine the Delivery and Instalaltion Timeline and make it at least 16 weeks 2. We understand that Acceptance will be done at the time of Installation only and no separate visit is required. Kindly confirm	Amendmend has been made (addendum item no.1)

З	C - Page 13	Penalties/Liquidated Damages: - Cluase 3	Non-compliance of the delivery clauses (1.2) will result in the Bank imposing penalty 0.50% (Plus GST) on delay in delivery per All-In-One Desktop Computers, per week or part thereof, on the order value of the All-In-One Desktop Computers wise. Non-compliance of the installation clauses (1.3) will result in the Bank imposing penalty 0.50% (Plus GST) on delay in installation per All-In-One Desktop	confirm 2. As requested above we request for a combined delivery and Installation timeline and request for a combined penalty clause on Delivery and Installation as under - Non-compliance of the delivery	Delay in delivery as well as installation will attract penalty as mentioned in
3		· ·	per week or part thereof, on the order value of the All-In-One Desktop Computers wise. Non-compliance of the installation clauses (1.3) will result in the Bank imposing penalty 0.50% (Plus GST) on delay in	confirm 2. As requested above we request for a combined delivery and Installation timeline and request for a combined penalty clause on Delivery and Installation as under -	as installation will attrac penalty as mentioned in
			of the total value of the order (exclusive of taxes).	Computers wise.	

4	47 Appendix L	Elgibility Criteria Declaration	unless the bidder is registered with the competent authority. Supporting documents to be submitted with part A conformity to eligibility criteria. A declaration in letterhead of the firm /	very soon be able to comply with this requirement. In view of this we request the Bank to extend the bid submission by 3-4 weeks	Bidder have to comply with RFP guidelines
5	C Page 13	Penalties/Liquidated Damages: - Clause 3.2	In case faulty All-In-One Desktop Computers are not repaired/ replaced within a Business day per, Bank shall impose a penalty of Rs. 100 (Plus GST) per All-In-One Desktop Computers per day and part thereof delay. However, the total Penalty /LD to be recovered under this clause shall be restricted to 10% (Plus GST) of the total value of the order during the contract period.	We request the clause to be changed as under - In case faulty All-In-One Desktop Computers are not repaired/ replaced within a Business day per, Bank shall impose a penalty of Rs. 100 (Plus GST) per All-In-One Desktop Computers per day-week and part thereof delay. However, the total Penalty /LD to be recovered under this clause shall be restricted to 10% (Plus GST) of the total value of the order during the contract period.	Bidder have to comply with RFP guidelines

			70% on delivery of all Hardware & Software		
			items on production of relevant		
			documents. Please note that Originals of		
			invoices (plus One Copy) reflecting Taxes &		
			Duties, Proof of delivery duly signed by		
			, , , , , , , , , , , , , , , , , , , ,	1 Management that Dayman and tamped to be	
			Bank Officials of the respective	1. We request the Payment terms to be	
			Branch/Office and	made as under -	
			Manufacturer's/Supplier's Warranty	a. 70% against Delivery	
			Certificate should be submitted while	b 30% against Installation	
			claiming payment in respect of orders	This is in line with the Payment terms	
			placed.	followed by Canara Bank RFPs.	
			20% of the total cost will be released after		bidder have to comply
			selected installation of Hardware/Software	clause) to be included as per which if a	with RFP guidelines,
6	C Page 14	4	items supplied as per Scope of Work. The	Site is not ready for Instalaltion even	payment will be released
			vendor has to submit installation reports	after 30 days from the date of delivery,	centrally from head
			duly signed by the Bank Officials of the	the Bank will release payments against	office only
			respective Branch/Offices, while claiming	Installation provided the Bidder submits	
			payment.	a Site not Ready confirmation email	
			The invoice and installation report should	from the respectiive branch.	
			contain the product serial number of the	3. We understand that payments will	
			items supplied.	be released centrally from the Head	
			10% of total cost will be released on	Office. Kindy confirm	
			completion of warranty or submission of		
			warranty Bank Guarantee by the selected		
			bidder.		

7	F	Bid Validitiy Period	The Offer submitted and the prices quoted therein shall be valid for 180 days from the date of opening of Commercial Bid/conducting Reverse Auction. Bid valid for any shorter period shall be rejected by the Bank.	procurement will be done within the validity period of 180 days. Pleae	days and timeline stipulated in the RFP are final
8	Annexure 2 Page 47	Elgibility Criteria Declaration - Clause f	The Bidder/OEM/OSD should have their own Service / Support Office across the state of Kerala. In Case Bidder is not having Service /Support Office at Head Office /Regional Office location, Bidder has to provide an undertaking that they will set up the support at Head Office/Regional office as per RFP terms. Bidder also has to provide the contact details as per Annexure 4	1. HP has a wide network of Franchisee Service Centres and therefore we request that the Bank allows the OEM /OSD to have their own / Franchisee Service / Support offices. Kindly confirm 2. In case of the Service / Support office not avilable at the Head Office / Regional Office location, Bidder will provide support from the nearest Support office as in any case the warranty is onsite.	

9 C Page 16	AMC Clause 9.6	It may be noted that the Bank reserves the right to demand additional performance Bank Guarantee to the tune of total of the value of the Purchase Order, if AMC charges quoted by the bidder are abnormally low (i.e., AMC/ATS Cost percentage per annum should not be less than SP of the cost of Hardware and software). The Bank has discretion to consider such offer or for seeking clarification from the bidder to decide for consideration. This Bank Guarantee will be towards contractual/AMC obligations of the bidder. Bidder shall quote the charges of AMC as per the Bill of Material (Annexure-14). This Bank guarantee shall be submitted within 15 days from the date of acceptance of the order which shall cover warranty and AMC period with a claim period of minimum 3 months. The bidder has to submit this Bank guarantee in addition to the Security Deposit/Bank Guarantee as specified in clause 8 of Section-F. The selected bidder shall be responsible for extending the validity date and claim period of the Bank guarantees as and when it is due, on account of incompletion of the	less than the Selling Price. We therefore request the Bank to remove the clause of additional Performance Bank Gurantee	Bidder have to comply with RFP guidelines
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10	C Page 16	AMC Clause 9.2	support, after expiry of warranty period.	of warranty period, Kindly confirm	AMC requirement is for two years
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11		New Clause Proposed	Limitation of Liability	We request the below clause to be included: Bidder's liability to Kerala Gramin Bank under this RFP is limited to the amount payable by Kerala Gramin Bank to Bidder for the relevant Order. Neither Kerala Gramin Bank nor Bidder will be liable for lost revenues or profits, downtime costs, loss or damage to data or indirect, special or consequential costs or damages. This provision does not limit either party's liability for: unauthorized use of intellectual property, death or bodily injury caused by their negligence; acts of fraud; wilful repudiation of the Agreement; nor any liability which may not be excluded or limited by applicable law.	New clause added (addendum item no.3)
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12	C - Page 14	Payment Tems - Clause 4	Bank will release the payment on completion of activity and on production of relevant documents /invoices. Please note that Originals of invoices or digitally signed invoices (plus One Copy) reflecting GST, GSTIN, HSN Code, State Code, State Name, Taxes & Duties, Proof of delivery duly signed by Bank Officials of the respective Branch/ Offices and Manufacturer's/Supplier's Warranty Certificate should be submitted while claiming payment in respect of orders placed. The vendor has to submit installation report/ Sign off report duly signed by the Bank officials of the respective Branch/ Offices in originals while claiming payment. The invoice and installation report should contain the product serial number of the items supplied.	In view of the current Pandemic situation and unforeseen lockdowns, we request the Bank to accept digital copies of Invoices and supporting Documents. Kindly confirm	Bidder have to comply with RFP guidelines
13	C - Page 15	Response Time and Mean Time to Restore - Clause 5.5	5.5.1. Response Time shall be 12 hours for Urban Branches and 24 hours for other locations. MTTR shall be a Business day.	As the branches will be mostly in remote locatons, we request the MTTR to be changed as under - 3 Business Days for Class A cities 4 Business Days for Class B cities 5 Business Days for Class C Cities 6 to 9 Days for Class D Cities	Bidder have to comply with RFP guidelines

14	F	Pricing	From the date of placing the order till the delivery of the systems, if any changes are brought in the duties such as excise/customs etc., by the Government resulting in reduction of the cost of the systems, the benefit arising out of such reduction shall be passed on to the Bank.	We request the below clause to be changed as under - From the date of placing the order till the delivery of the systems, if any changes are brought in the duties such as excise/customs etc., by the Government resulting in reduction / increase of the cost of the systems, the benefit or burden arising out of such reduction shall be passed on to the Bank.	Bidder have to comply with RFP guidelines
15	Annexure 8	Scope of Work - 8a	The Customized Windows 10 Professional OS Image DVD (with preinstalled applications & settings) will be provided by the Bank at the time of awarding Purchase order (For the selected Bidder). The Image provided by the bank only should be used for installation of All-in-One Desktop Computers of Kerala Gramin Bank only	We request a time gap of 10-15 days between providing the image and the first PO as we need few days to replicate the image and test it.	Bidder have to comply with RFP guidelines

16	G	Insurance	installed at site and handed over to the Bank/Office. The Bidder has to obtain transit insurance cover for the items to be delivered from their Factory /Godown to the location and such insurance cover should be available till installation of the		Bidder have to comply with RFP guidelines
17	C - Page 12	Pre Dispatch Inspection	Inart thereot before delivery ()n account of I	We request the Bank to confirm if Inspection will be carried out for this RFP and if yes for what %age of goods. We request the Bank to exclude the time taken for Inspection from the total delivery timeline.	Bidder have to comply with RFP guidelines

18	F Page 31	Project Execution - Clause 8	The entire project needs to be completed expeditiously. The Bank and the selected bidder shall nominate a Project Manager each immediately on acceptance of the order, who shall be the single point of contact for the project at Malappuram. However, for escalation purpose, details of other persons shall also be given. The project manager nominated by the bidder should have prior experience in implementing similar project. Project Kick-Off meeting should happen within 7 days from the date of acceptance of purchase order. The Bidder shall submit a Weekly progress report to the Bank as per format, which will be made available to the selected bidder.	Please note that our Project Manager will be based out of Gurgaoan / Delhi and will be a Single point of contact for the project.	Contact details shall be shared after awarding purchase Order
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			5.1. The bidder should be capable of		
			meeting the service & support standards as		
			specified in this tender.		
	C - Page		5.2. The bidder shall provide onsite		
	15	Local Support - Clause 5	Warranty from 9 am to 7 pm on all Bank's		
			working day for all the locations.		
			5.3. All the complaints will be raised	1. We request that the Complaints are	
			through Complaint Management System of	raised directly with us using Tollfree	
			the Bank by the respective Branches/	number I in order to avioid duplicacy of	
			Offices.	work.	
			5.4. Bidder has to work with different	2. We shall be giving reports on a	
19			teams of Bank to integrate the Complaint	Monthly basis to the Bank which will	Bidder have to comply
19			Management System of the Bank with the	have details status on all the complaints	with RFP guidelines
			Complaint Management of the OEM/	received.	
			Bidder. Further details of the package will	3. Please note that our call Centre is	
			be shared with the successful bidders only.	operational on working days (Monday	
			Successful bidders have to setup	to Saturday) from 9 to 6	
			centralized helpdesk as per clause 5 of the		
	Appendix		Section-C of this RFP.		
	A - Page	Clause 12			
	69		Bidder should have central help Desk		
			available on 24x7x365 basis for support and		
			compliant booking. Details of the Help Desk		
			Phone no. & Email ID to be provided.		

20	C - Page 16	Warranty Clause 7	specified in the tender technical specifications for a period of three years from the Date of Installation/ commissioning. However, consumables and physically damaged plastic will not be covered under rate contract. 7.4. Despite any other provision, the Bank,	1. Warranty will be applicable only for HP Hardware and OS supplied under this RFP. OS warranty will be as per Microsoft Licensing terms.	Bidder have to comply with RFP guidelines
			the Bidder shall immediately provide full	Ithe material as her our standard DOA	

21	C Page 17	Mean Time between Failure - 10	If during the warranty period any hardware and/ or software items fail on three or more occasions in a quarter, such hardware/ software items shall be replaced by equivalent /superior new hardware/ software items by the bidder at no additional cost to the Bank.	major component (MotherBoard or	Bidder have to comply with RFP guidelines
22	C - Page 17	Subcontracting - Clause 11	other performance required of the selected Bidder under the contract without the prior	undestand that their personnel can	Authorized service person can perform the warranty services

23	G- Page 32	Execution of Agreement - Cla	10.1. Within 21 days from the date of acceptance of the Order or within 30 days from the date of issue of Purchase Order, the selected bidder shall sign a stamped "Agreement" with the Bank at Malappuram as per the format to be provided by the Bank. 10.2. The Agreement shall include all terms, conditions and specifications of RFP and also the Bill of Material and Price, as agreed finally after Bid evaluation. The Agreement shall be executed in English language in one original, the Bank receiving the duly signed Original and the selected Bidder receiving the photocopy. The Agreement shall be valid till all contractual obligations are fulfilled.	We understand that the final Agreement will be mutually discussed and negotiated between both the parties.Please confirm	There will not be any changes in the clauses and amendmends made to this RFP
24	G -Page 33	Order Cancellation - Clause 12	please refer to RFP for details	HP requests Bank to cancel the order or terminate the contract only upon a material breach of the order or contract by HP, which remains uncured despite a prior notice of 30 days from the Bank, and not otherwise. Further, in case of any such cancellation or termination, HP requests the Bank not to invoke the PBG or deduct any loss from the outstanding payment due to HP.	Bidder have to comply with RFP guidelines

25	G - 37	Indemnity - Clause 14	please refer to REP for details	HP requests the Bank to kindly limit indemnity claims to the extent of losses sustained by breach of applicable laws and IPR claims only.	with RFP guidelines
26	G - 40	Social Media Policy - Clause 2	please refer to RFP for details	We request the Bank to share their Socia	Will be shared with successful bidder
27	12		Order (or) 8 weeks form the date of issue of purchase order, whichever is earlier. 1.3. The selected bidder should ensure installation of the delivered Hardware & Software and complete all the works	Request Bank to Amend:- 1.2. Delivery of all All-In-One Desktop Computers should be within 18 weeks from the date of acceptance of the Purchase Order 1.3. The selected bidder should ensure installation of the delivered Hardware & Software and complete all the works specified in the Scope of Work at the bank branch/office within 4 weeks from the date of delivery of all the materials for each ordered locations.	Amendmend has been made (Addendum Item No.1)
28	14	4. Payment Terms:	1 Delivery 70% 2 Installation 20% 3 On completion of Warranty or submission of BG 10%	Request Bank to Amend:- 1 Delivery 70% 2 Installation 27% 3 On completion of Warranty or submission of BG 3%	Bidder have to comply the RFP guidelines

29	41	24 Purchase Preference:		Kindly Include the below clause:- Please Make In India Clause too Office Memorandum F.No.6/18/2019-PPD dated 23.07.2020 issued by the Ministry of Finance, Department of Expenditure, Public Procurement Division inserting Rule 144 (xi) in GFRs 2017 which defines clauses regarding restrictions or procurement from a bidder of a country which shares a land border with India.	Modified GFR guidelines is already icluded in eligibility criteria
30		Technical Specification	Intel® Core™ 9th Gen i5-9500T processors (2.20 GHz base frequency, 3.70 Ghz Turbo frequency, 9MB Cache, 6 cores, 6 threads) or equivalent or Higher	Please change to Intel Ci5 10th Generati	No change in specification
31		Technical Specification	Intel® B360/Q370 or higher chipset motherb	Please change to Intel B 460	No change in specification
32	2	Bid Schedule	Tender Fee- INR 5000	We will request Bank to give the options of Online Payment mode also considering the current Pandemic.	bidder have to comply RFP guidelines
33	12	Delivery & Installation:	Delivery of all All-In-One Desktop Computers should be within 6 weeks from the date of acceptance of the Purchase Order (or) 8 weeks form the date of issue of purchase order, whichever is earlier.	We will request Bank to make it 10 weeks from the date of acceptance of PO or 12 weeks from issuing PO weeks considering the ongoing pandemic.	Amendmend has been made (addendum item no.1)

34	13	Pre-Dispatch Inspection (PDI)	The selected bidder shall inform his readiness for pre-dispatch inspection at least 7 days in advance.	· ·	bidder have to comply RFP guidelines
35	13	Penalties/Liquidated Damages:	In case faulty All-In-One Desktop Computers are not repaired/ replaced within a Business day per, Bank shall impose a penalty of Rs. 100 (Plus GST) per All-In-One Desktop Computers per day and part thereof delay.	We will request Bank to give time of 2 days for metro and 3 days for non metro cities.	bidder have to comply RFP guidelines
36	14	Payment Terms:		We will request Bank to accept the soft	bidder have to comply RFP guidelines

377	17	Mean Time Between Failure (MTBF)	If during the warranty period any hardware and/ or software items fail on three or more occasions in a quarter, such hardware/ software items shall be replaced by equivalent /superior new hardware/ software items by the bidder at no additional cost to the Bank.	Inardware items shall be replaced by	bidder have to comply RFP guidelines
38	30	Distribution of Purchase order	The Bank reserves the right to split the quantities among L1 and L2 vendors for each item in proportions of 70:30 provided L2 vendors in each item is willing to match all the prices/ rates of the L1 Prices for that particular item and complying the other terms & condition of the RFP in a fair and transparent manner.	l	bidder have to comply RFP guidelines
39	46	Eligibility Criteria Declaration	The Bidder should have the Average Turnover of minimum Rs. 5 Crores for last three (3) financial years (i.e., 2017-18, 2018-	minimum 100 Cr in last 3 financial	bidder have to comply RFP guidelines

40	46	Eligibility Criteria Declaration	The Bidder should have supplied and installed atleast 400 numbers of All-In-One Desktop Computers single/ multiple orders during the period from 01/04/2017 to 31/03/2021 for Scheduled Commercial Banks/Government Departments/ Public Sector Units.	The Bidder should have supplied and installed atleast 400 numbers of All-In-One Desktop Computers or Desktop Computers single/ multiple orders during the period from 01/04/2017 to 31/03/2021 for Scheduled Commercial Banks/Government Departments/ Public Sector Units.	Amendmend has been made (Addendum Item no.2)
41	47	Eligibility Criteria Declaration	The Bidder should have their own of franchises 'Service /Support Office in all Regional Office locations of the Bank as mentioned in Annexure-4 of the RFP	We will request Bank to accept Athorized Partners Support office .	amendment has been made (addendum item no.2)
42		New Clause		In case there is increase or decrease of more than 3% in dollar price, the approved price to be revised to the extent of 1% less than the actual	bidder have to comply RFP guidelines
43	56	Technical Specifications	5 USB or higher (min. 3 USB 3.1), (1 Microphone & 1 Headphone or One Headphone/ microphone combo pack (3.5mm)), 1 Audio Out, 1 Rj45 Ethernet port, HDMI 2.0 or above	We recommend to include "HDMI (or) Display port (DP)" since both are digital ports supporting 4K resolution. Most external displays are with Display Port connectivity today. We also recommend to include a Type-C USB port for future proofing your investment	bidder have to comply RFP guidelines

44	57	Technical Specifications	Genuine Windows 10 Professional 64 Bit with Recovery DVD should be loaded with the image given by the Bank.	Loading the desktop with Windows 10 Professional OS with the image given by the bank is agreed upon. However, we recommend that the requirement for Recovery DVD with each system be removed. The AIO desktop specification does not include an Optical Drive (no DVD drive). Also, this will only add to cost and e-waste (in most systems they will never be used).	bidder have to comply
45	57	Technical Specifications	TPM 2.0 Security Chip (Integrated/Discrete)	(`hin (discrete/integrated) he added to I	no changes in specifications
46	47	Eligibility Criteria Declaration	competent authority Supporting	head. Kindly note some declaration was l	bidder have to comply RFP guidelines

47	46	Annexure 2	The Bidder should have supplied and installed at least 400 numbers of All-In-One Desktop Computers single/ multiple orders during the period from 01/04/2017 to 31/03/2021 for Scheduled Commercial Banks/Government Departments/ Public Sector Units.	"The Bidder should have supplied and installed atleast 400 numbers of Computer, Printers, Scanners etc in single/ multiple orders during the period from 01/04/2017 to 31/03/2021 for Scheduled Commercial Banks/Government Departments/ Public Sector Units/BFSI."	Amendmend has been made (Addendum Item no.2)
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