



Karnataka Gramin Bank

(A scheduled Bank established by Govt of India- Sponsored by Canara Bank)

Head Office : Ballari

AMENDMENT – 1 to RFP NO: PMO:RFP:1/2019-20 dated 03-07-2019 for “SELECTION OF VENDOR FOR SUPPLY, INSTALLATION, MAINTENANCE OF SECURE WEB GATEWAY SOLUTION”

The amendments to the RFP are covered in this document.

All other instructions, terms & conditions of the above RFP remain unchanged other than the modifications / amendments done vide replies to Pre-bid queries to RFP NO: PMO: RFP: 1/2019-20 dated 03-07-2019. Please take note of the above amendments and also Replies to Pre-bid queries and the amendments and addendums thereon while submitting your response to subject to RFP.

Date: 30-08-2019

General Manager

The last date of the bid submission has been extended as below:-

1	Last Date of Submission of Bids	Original Date 03.09.2019 before 3:00 PM	Revised Date 17.09.2019 before 3:00 PM
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Addendum Item 1		
RFP Page 50	Annexure 1 – Bidders Eligibility Criteria	Annexure 1- SI No 8
Purpose of the Addendum Item: To change the OEM requirements		
Remarks: This has been amended considering bidders request to enable them to bid with a same /different OEM and also include implementation in a Private Sector Bank.		

The changes to Point 8 are highlighted in bold in the table below:

The bidder should have successfully implemented the proposed / similar class of **Secure Web Gateway solution in at least 1 Government Department/PSU/ Public Sector Bank/Private Sector Bank** environment with minimum 100 branches/ offices in India during last three financial years:-

- 2016 to 2017
- 2017 to 2018
- 2018 to 2019

Proof of Concept (POC) done will not be treated as experience of the bidder.

Addendum Item 2		
RFP Page 49	Annexure 1 – Bidders Eligibility Criteria	Annexure 1- SI No 2
Purpose of the Addendum Item: To amend the minimum turnover amount		
Remarks: This has been amended considering bidders request reduce the turnover amount		

The Bidder should have a minimum turnover of **Rs.50 (Fifty)** Crores per annum from IT sales in each of the last three financial years In India. ie

- 2016-17
- 2017-18
- 2018-19

Addendum Item 3		
RFP Page 49	Annexure 1 – Bidders Eligibility Criteria	Annexure 1- SI No 2
Purpose of the Addendum Item: To amend the list of supporting documents for Eligibility Criteria SI no 2		
Remarks: This has been amended considering bidders request to accept unaudited CA certificate for financial statements for FY 2018-19		

Audited financial statements for the financial years in concern

AND

CA Certificate indicating the IT sales Turnover for the previous financial years mentioned above.

Additionally, Audited/Un-audited CA certificate can be accepted for FY 2018-19.

Addendum Item 4		
RFP Page 52	Annexure 2 – Minimum Technical Qualifications	Annexure 2- SI No 1.3
Purpose of the Addendum Item: To provide clarity on the Sizing / Concurrent Users		
Remarks: This is to clarify the requirement of Bank for sizing of each appliance with regard to number of users.		

Sizing will be based on the license count of 3600 users to begin with and we expect scalability of 100% in 5 years.

Under Clause 6. Technical considerations for the Secure Web Gateway solution, Sub-clause 6.1 Sizing, reads thus:- “The appliance proposed should support a total of 3600 users to begin with. The same appliance should be able to accommodate a 100% growth, in sizing and licensing, during the contract period. In case of any increase in concurrent users beyond 3600 users, the Bank will procure the incremental licenses.

The Bidder is required to propose perpetual licenses for all 3600 users. The Bidder is required to propose the cost of 3600 users in Appendix 01 – Bill of Materials.

However, Data Center: Provision of 02 (two) Secure Web Gateway hardware/appliances (in redundancy and active-active high availability mode) for the Bank as part of this contract.

Disaster Recovery Center: Provision of 01 (one) Secure Web Gateway hardware/appliances for the Bank as part of this contract.

Bank will use appliance either in DC or in DRC. At no point of time appliances at both sites will be in use concurrently. Bidder needs to propose license accordingly.

Addendum Item 5		
RFP Page 52	Annexure 2 – Minimum Technical Qualifications	Annexure 2- SI No 1.4
Purpose of the Addendum Item: To remove requirement of support for NAT64, DNS64.		
Remarks: The point stands altered. Supporting of NAT64, DNS64 is to be removed.		

The solution should support DHCPv6,IPV6 traffic, NTP server time synchronization

Addendum Item 6		
RFP Page 53	Annexure 2 – Minimum Technical Qualifications	Annexure 2- SI No 2.15
Purpose of the Addendum Item: To remove requirement of shadow IT application usage.		
Remarks: The point stands altered. Shadow IT application usage is to be removed.		

The solution should have visibility for cloud applications.

Addendum Item 7		
RFP Page 53	Annexure 2 – Minimum Technical Qualifications	Annexure 2- SI No 2.20
Purpose of the Addendum Item: To remove requirement to detect Information Leaks in the clause.		
Remarks: The point stands altered. To detect Information Leaks is to be removed.		

The proposed solution should support to provide real time data identifiers to detect and prevent sensitive information getting stolen by malware through web channel. Solution should have identifier to identify the destinations if data is getting uploaded to a malware web category site.

Addendum Item 8		
RFP Page 53	Annexure 2 – Minimum Technical Qualifications	Annexure 2- SI No 2.39
Purpose of the Addendum Item: Re-Phrasing of the clause to provide more clarity on the requirement.		
Remarks: NIL		

"Solution should be able to restrict users/groups based on time/schedule/quota etc. to manage bandwidth effectively"

Addendum Item 9		
RFP Page 54	Annexure 2 – Minimum Technical Qualifications	Annexure 2- SI No 3.8
Purpose of the Addendum Item: Re-Phrasing of the clause as Forensic evidence on the infections activity is an IPS/Sandboxing/SIEM feature.		
Remarks: The point stand altered. Requirement of		

Solution shall provide forensic evidence on the infections activity within the network as follow: Event timestamp, network events in sequence, packet capture of suspicious communication, malware behaviors, malware type, severity, source and destination of attack" to be made available.

Addendum Item 10		
RFP Page 54	Annexure 2 – Minimum Technical Qualifications	Annexure 2- SI No 4.2
Purpose of the Addendum Item: Re-Phrasing of the clause to provide more clarity. Also removing a Local Database entry which is OEM specific.		
Remarks: The point stand altered.		

The proposed solution shall be able to support various form of user Authentication methods like Local Database entries / LDAP / AD or all or any of the standard authentication generally practiced by the industry

Addendum Item 11		
RFP Page 54	Annexure 2 – Minimum Technical Qualifications	Annexure 2- SI No 4.9
Purpose of the Addendum Item: Re-Phrasing of the clause to provide more clarity.		
Remarks: The point stand altered.		

The authentication should be done every time a user access web through the appliance after defined idle time. The appliance should timeout user if the connection is left idle for a certain amount of time. The solution should provide option to exclude the idle time for selected users or groups containing users or IP address groups

Addendum Item 12		
RFP Page 53	Annexure 2 – Minimum Technical Qualifications	Annexure 2- SI No 3.1
Purpose of the Addendum Item: Removing SMTP,SMTSPS, POP3, POP3S, IMAP , IMAPS as these are not part of Standard SWG features		
Remarks: The point stand altered.		

Should be able to block, allow or monitor only using AV signatures and file blocking based on policy or based on authenticated user groups with configurable selection of the following services:

- a) HTTP, HTTPS
- b) FTP, FTPS

Addendum Item 13		
RFP Page 53/54	Annexure 2 – Minimum Technical Qualifications	Annexure 2- SI No 3.7 /3.20
Purpose of the Addendum Item: Re-Phrasing of the clause to provide more clarity.		
Remarks: The point stand altered.		

The solution should be compatible for integrating with Sandboxing solution of any OEM as and when implemented in future.

Addendum Item 14 – List of Points / Clauses deleted from the Master RFP

SI No	Annexure 2 – Minimum Technical Qualifications
2.44	The appliance should have provisions to restrict bandwidth per User.
3.14	The appliance should be capable of nullifying the Malware/virus and should be able to stop the spreading of the same to other endpoints in the network. Solution should be able to identify the origin of the event and must take remedy for the issue immediately.
3.3	b) SMTP, SMTSPS
3.4	c) POP3, POP3S
3.5	d) IMAP, IMAPS
3.22	Solution shall provide forensic evidence on the infections activity within the network as follow: Event timestamp, network events in sequence, packet capture of suspicious communication, malware behaviors, malware type, severity ,source and destination of attack
4.3 to 4.6	Local Database entries LDAP server entries Native Windows AD Industry leading Single Sign on Agent support
4.11	The appliance when deployed in in-line mode should support bypass mode in case of appliance failure i.e. traffic flow should not break. Also there should be some indication to know whether bypass mode is active or not.
5.4	The solution should be able to detect data theft even if the malware sends the data through image files

Addendum Item 15		
RFP Page 9	Additional Users license cost	Clause 6.2
Purpose of the Addendum Item: Re-Phrasing of the clause to provide more clarity.		
Remarks: The point stand altered.		

The Bank during the period of the contract may optionally procure additional user licenses in multiples of 100. The bidder has to propose the cost of 3600 additional licenses in the Appendix 01 – Bill of Materials. For the purposes of evaluation, this cost would be added to year 1 for the purposes of commercial evaluation.

Addendum Item 16		
RFP Page 69	Appendix-01	DC-DRC Appliance and Licenses (Additional)
Purpose of the Addendum Item: Restructured BoM line item bringing more clarification		
Remarks: Refer to the revised BoM attached.		



Appendix 01 - Bill of Materials v1.5.xlsx

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